



To: Our Valued Business Partners  
From: Brian Becker, President  
Date: March 17, 2020  
RE: D&M Announcement Regarding the COVID-19 Outbreak

The employee-owners of D&M Industries would like to thank our business partners during this unprecedented Coronavirus (COVID-19) outbreak. We would like to share an update on our efforts to provide a safe and healthy work environment and to maintain our business operations of providing products and services to our valued customers.

D&M is following the protocol outlined by the CDC (Centers for Disease Control and Prevention) and local government agencies to safeguard the health of employees, vendors, customers and their families. As of today, our sales, operations, administration, production facility and deliveries are operating normally. We understand that business will continue to move forward and we are committed to meeting customer obligations.

We are continuously monitoring the material supply chain with our vendor partners so we can be proactive if circumstances change significantly. Currently, we are not seeing any interruptions in the supply chains. We have ramped up our inventory levels to help ensure as many of our customers' demands as possible are met and will continue to take proactive measures.

We will keep you informed of any delays and will communicate interruptions, if they occur, with as much advance notice as possible. In turn, we ask that you communicate changes as soon as they are known that may affect our ability to deliver products to your sites.

On behalf of all employee-owners at D&M Industries, we are extremely grateful for your business. Please know that we stand alongside you during these challenging times and will keep you informed of any issues should they arise.

Thank you!

Brian Becker, President

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